BID ITEM WORKBOOK

COSTARS-35 Furniture and Window Treatments

BIDDER/CONTRACTOR DATA

BIDDER/CONTRACTOR'S LEGAL NAME:	Keilhauer Ltd.
D/B/A NAME, IF APPLICABLE:	Keilhauer
BIDDER ADDRESS:	1450 Birchmount Road
	Toronto, ON M1P 2E3
COUNTY LOCATED IN:	Canada
PA Legislative House District Number	PA Legislative Senate District Number
VENDOR NUMBER:	216709
DOC Contilled Covell Dunings (CD)	Continue Number
DGS Certified Small Business (SB)	Certification Number
Drimon, DOC regarding IED/Centreet	Karen Glassford
Primary POC regarding IFB/Contract: Secondary POC regarding IFB/Contract:	Natalie Bailey
PHONE NUMBERS:	1-877-701-4107 and 1-877-701-4687
FAX NUMBERS:	1-877-701-4107 and 1-877-701-4687
EMAIL ADDRESSES:	Karen.Glassford@Keilhauer.com and Natalie.Bailey@Keilhauer.com
COMPANY'S GENERAL WEBSITE ADDRESS	www.Keilhauer.com
COMM / HTT C CENTER WEDCHTE / IDDITECTOR	WWW.tolmudo.toon
SEND PURCHASE ORDER(S) TO NAME:	Keilhauer Ltd.
D/B/A NAME, IF APPLICABLE:	Keilhauer
ADDRESS:	1450 Birchmount Road
	Toronto, ON M1P 2E3
COUNTY LOCATED IN:	Canada
HOURS OF OPERATION:	Monday - Friday, 9:00 am - 5:00 pm
	<u> </u>
POC regarding PURCHASE ORDER(S):	Courtney Sokay
PHONE NUMBER:	1-877-701-5657
FAX NUMBER:	1-866-513-1535
EMAIL ADDRESS:	Courtney.Sokay@Keilhauer.com
SEND PAYMENT(S) TO NAME:	Keilhauer Ltd.
D/B/A NAME, IF APPLICABLE:	Keilhauer
ADDRESS:	Dept. CH 17170
	Palatine, IL 6055-7170
DOO PANAMENTAN	OL MEL
POC regarding PAYMENT(S):	Sherry Wild
PHONE NUMBER:	1-877-701-4670 1-877-701-4670
FAX NUMBER:	
EMAIL ADDRESS:	Sherry.Wild@Keilhauer.com

BID ITEM WORKBOOK COSTARS-35 Furniture and Window Treatments QUESTIONS

BIDDERS/CONTRACTOR'S LEGAL NAME:	Keilhauer Ltd.		
----------------------------------	----------------	--	--

PLEASE BE ADVISED - COMPLETE ALL QUESTIONS AND EXPLANATIONS FOR YOUR BID TO BE ACCEPTED AS A RESPONSIBLE AND RESPONSIVE BID

The bidder must answer the following questions:

QUESTION	YES	NO	EXPLANATION
Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.		No	
 2) In accordance with Section 14 of the Standard Terms and Conditions, the Contractor shall deliver all item(s) F.O.B. Destination. a.) Is the Bidder-Contractor quoting shipping costs as a separate line item? 		No	
b.) If no, is the Bidder-Contractor including shipping costs in its pricing?	Yes		
3) Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, please explain.		No	
Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain.	Yes		2% 10 Days, Net 30
5) a.) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted:	Yes		Visa and Master Card
b.) If yes, does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, please explain.		No	
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with Section 11 of the <i>Standard Terms and Conditions</i> ? If yes, please explain.		No	
7) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS members?		No	
Does the Bidder-Contractor offer lease and installment purchases?		No	
9) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its dealer network? If yes, please complete LIST OF AUTHORIZED DEALERS sheet of this workbook including supplier information and stating any dealer's territory breakdown (such as counties, municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for Purchasers to contact regarding POs and payment.		No	
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see Section 9 of the Standard Terms and Conditions)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?		No	

BID ITEM WORKBOOK COSTARS-35 Furniture and Window Treatments SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Keilhauer Ltd.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA

√	Statewide		
	OR		
	1 Adams	☐ 24 Elk	☐ 47 Montour
	2 Allegheny	☐ 25 Erie	48 Northampton
	3 Armstrong	☐ 26 Fayette	49 Northumberland
	4 Beaver	☐ 27 Forest	☐ 50 Perry
	5 Bedford	☐ 28 Franklin	☐ 51 Philadelphia
	6 Berks	☐ 29 Fulton	☐ 52 Pike
	7 Blair	☐ 30 Greene	☐ 53 Potter
	8 Bradford	☐ 31 Huntingdon	☐ 54 Schuylkill
	9 Bucks	☐ 32 Indiana	☐ 55 Snyder
	10 Butler	☐ 33 Jefferson	☐ 56 Somerset
	11 Cambria	☐ 34 Juniata	☐ 57 Sullivan
	12 Cameron	☐ 35 Lackawanna	58 Susquehanna
	13 Carbon	36 Lancaster	☐ 59 Tioga
Ш	14 Centre	☐ 37 Lawrence	□ 60 Union
Ш	15 Chester	☐ 38 Lebanon	
Ш	16 Clarion	□ 39 Lehigh	
Ш	17 Clearfield		63 Washington
	18 Clinton	☐ 41 Lycoming	☐ 64 Wayne
	19 Columbia	☐ 42 McKean	65 Westmoreland
	20 Crawford	43 Mercer	☐ 66 Wyoming
	21 Cumberland	☐ 44 Mifflin	☐ 67 York
	22 Dauphin	45 Monroe	
	23 Delaware	☐ 46 Montgomery	

BID ITEM WORKBOOK COSTARS-35 Furniture and Window Treatments PRODUCT CATEGORY/MANUFACTURER LIST

BIDDERS/CONTRACTOR'S LEGAL NAME: Keilhauer Ltd.

The bidder must identify the product category(ies) and manufacturer line(s) for the items that the bidder is offering. If the Bidder is not a manufacturer, it must submit written proof from each manufacturer of the Bidder's authorization to sell the manufacturer's goods and materials, as required by this Contract (the proof need not be specific to this procurement). Refer to Paragraph 7.b. of the *Instructions to Bidders for COSTARS Contracts* for further guidance.

	PRODUCT CATEGORY	MANUFACTURERS
	(Identify all that are applicable with a checkmark.)	(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)
	Audio/Visual Carts, Mounts & Stands	
	Book, Chair & Table Caddies, Carts & Trucks	
7	Cafeteria Furniture	Keilhauer Ltd.
	Casegoods	
	Computer Furniture, Ergonomic Keyboard Trays & Monitor Arms	
	Daycare & Preschool Furniture	
	Demountable Walls	
V	Educational & Dormitory Furniture	Keilhauer Ltd.
	Filing & Storage Units	
	Freestanding Bookcases, Display Cases, Literature Racks & Shelving	
	Freestanding Office Furniture, Task Lighting, Panels, Partitions & Privacy Dividers	
~	Healthcare Furniture	Keilhauer Ltd.
7	Laboratory Furniture	Keilhauer Ltd.
	Law Enforcement Furniture, Evidence Lockers, Weapons Racks & Storage	
V	Library Furniture	Keilhauer Ltd.
7	Lobby, Lounge, Reception & Waiting Room Furniture	Keilhauer Ltd.
	Mailroom Furniture and Carts	
7	Meeting & Training Room Furniture, Lecturns & Podiums	Keilhauer Ltd.
	Outdoor/Patio Furniture	
7	Seating	Keilhauer Ltd.

BID ITEM WORKBOOK COSTARS-35 Furniture and Window Treatments ANCILLARY SERVICES, IF APPLICABLE

	BIDDERS/CONTRACTOR'S LEGAL NAME:	Keilhauer Ltd	<u>d.</u>
--	----------------------------------	---------------	-----------

A Contractor may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. However, any ancillary services offered must be:
(1) expressly authorized in the original IFB/Contract, (2) directly related to the delivery, installation or normal use of the product or component parts purchased,
(3) limited to the actual product or component parts purchased, and (4) initiated/ordered at the time of product purchase. Stand-alone services and services for products not purchased from this supply Contract, including existing equipment for which component parts from this contract are purchased, are not within the scope of this supply Contract. The Department of General Services reserves the right to determine which ancillary services shall be included in any contract.

ANCILLARY SERVICES	PRICING
(Identify all that are applicable with a checkmark.)	(If applicable. Please attach additional sheet(s) with detailed pricing if necessary.)
Extended Warranty	
Installation	Negotiated with Dealer
Post Warranty Support and Maintenance Service	
Special Delivery Arrangements	
Training	

The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated on the purchase order at time of order.

BID ITEM WORKBOOK

COSTARS-35 Furniture and Window Treatments

BID ITEM SHEET

Keilhauer Ltd.		
	Keilhauer Ltd.	Keilhauer Ltd.

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.				
MANUFACTURER:	Keilhauer Ltd.			
PRICING STANDARD: (Check that which is applicable.)	Yes Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount Suppliers Cost Plus % of Mark-up Custom List including Net Prices			
PRICE LIST IDENTIFICATION:				
CATALOG OR PRICE LIST NAME:	Keilhauer GSA Price List 2013			
IDENTIFICATION NO. (IF APPLICABLE):				
EFFECTIVE DATE:	01-Oct-14			
CLASS OF PURCHASER:	All Purchasers			
	(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)			

SAMPLE PRICING TEMPLATE It is suggested, but not required, that the Bidder submit pricing using the template. The Bidder shall attach and submit any different format with its Bid Item Workbook.		EXAMPLE - VOLUME PRICING	
ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND II [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND III [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)	1-250 units, 57.8%	251-500 units, 60.1%	501 or more units, 64.6%
	VOLUME BAND I [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND II [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND III [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET
Sample 2 - Percent Mark-up above the Suppliers Specified Cost. Mark-ups shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)	%	%	%
	VOLUME BAND I [SPECIFY QUANTITY] NET PRICE	VOLUME BAND II [SPECIFY QUANTITY] NET PRICE	VOLUME BAND III [SPECIFY QUANTITY] NET PRICE
Sample 3 - Customized List. A Contractor may update its Contract pricing information. (Reference Special Terms and Conditions, Subsection 6.c.)	\$	\$	\$



Warranty

Keilhauer merchandise is warranted to be free from defects in material and workmanship as follows:

Standard usage (Single shift - 40 hours per week):

10 years
10 years
10 years
10 years
1 year

24 hour usage:

Desk, conference and task chairs 4 years

During this warranty period Keilhauer will repair or at its option replace, free of charge, such merchandise as shall prove to be defective. This warranty does not apply to damage resulting from accident, alteration, misuse, tampering, negligence, or abuse. Textiles, leathers and powder coat finishes are not warranted against fading, wear or marking since it is beyond Keilhauer's control. All other warranties (including any warranty of fitness whether by law, implied or expressed, or otherwise) are hereby excluded. The foregoing warranty extends only to the original purchasers who acquire new product from Keilhauer. Any product, part, or component must have been used according to Keilhauer's published instructions and installed and maintained by Keilhauer or an authorized Keilhauer representative.

Contact:

To speak to a Warranty Representative call: 1-800-724-5665

or write to:

Keilhauer Attention: Warranty Department 1450 Birchmount Road Toronto, Ontario M1P 2E3 Canada

or email:

warranty@keilhauer.com

BID ITEM WORKBOOK COSTARS-

LIST OF AUTHORIZED DEALERS, IF APPLICABLE (Refer to "QUESTIONS" Tab, Question 9)

INSERT AS MANY AS MAY BE NEEDED		
AUTHORIZED DEALER LEGAL NAME:	Keilhauer Ltd.	
D/B/A NAME, IF APPLICABLE:	Keilhauer	
ADDRESS:	1450 Birchmount Road	
	Toronto, ON M1P 2E3	
COUNTY LOCATED IN:	Canada	
HOURS OF OPERATION:	Monday - Friday, 9:00 am - 5:00 pm	
HOURS OF OPERATION.	Monday - Friday, 9.00 am - 5.00 pm	
POC regarding PURCHASE ORDER(S):	Courtney Sokay	
PHONE NUMBER:	1-877-701-5657	
FAX NUMBER:	1-866-513-1535	
EMAIL ADDRESS:	Courtney.Sokay@Keilhauer.com	
The second secon	Di Wilhaman Dankar Patattakan	
AUTHORIZED DEALER LEGAL NAME: D/B/A NAME, IF APPLICABLE:	Please see Keilhauer Dealer List attached.	
ADDRESS:		
ADDRESS.		
COUNTY LOCATED IN:		
HOURS OF OPERATION:		
POC regarding PURCHASE ORDER(S):		
PHONE NUMBER:		
FAX NUMBER:		
EMAIL ADDRESS:		
AUTHORIZED DEALER LEGAL NAME:		
D/B/A NAME, IF APPLICABLE: ADDRESS:		
ADDICEOG.		
COUNTY LOCATED IN:		
HOURS OF OPERATION:		
POC regarding PURCHASE ORDER(S):		
PHONE NUMBER:		
FAX NUMBER:	<u></u>	
EMAIL ADDRESS:		



KEILHAUER LTD. - STATE OF PENNSYLVANIA - DEALER LIST

Dealer Name	Address	Phone Number	Fax Number	e-mail	Contact Name
A. Pomerantz & Company	123 South Broad Street, Philadelphia, PA 19109	215-408-2100	215-408-2110	martin@pomerantz.com	Bob Martin
Advanced Furniture Services	421 N 7th Street, Ste 711, Philadelphia, PA 19106	215-293-0500	215-293-0833	lauriepetes@advanced furnitureservices.net	Laurie Peterson
Advanced Office Environments	160 Quaker Lane, Malvern, PA 19355	610-993-3450	610-993-3460	ctoscano@advancedofficeenv.com	Carrie Toscano
Alpha Office	2066 W Hunting Park Ave, Philadelphia, PA 19140	800-966-2123	206-203-0966	carmine.soto@alphaos.com	Carmine Soto
Bellia Office Interiors	1047 N Broad St, Woodbury, NJ 08096	856-845-2234	856-845-3392	abellia@bellia.net	Anthony Bellia
Benjamin Roberts Ltd	240 N Price St, Lancaster, PA 17603	717-291-1001	717-392-0111	rob@benjaminrobertsltd.com	Robert Bomberger
Bilt Well Showrooms	2317 Chestnut St, Philadelphia, PA 19103	215-568-4600	215-568-7077	bilt-well@verizon.net	George Zolot
Brennans Office Interiors	967 E Swedesford Rd, Exton, PA 19341	610-251-2331	610-251-0476	ebrennan@brennansoi.com	Ed Brennan
Burke & Michael, Inc.	833 Beech Ave, Pittsburgh, PA 15233	412-321-2301	412-321-4582	fran@burkeandmichael.com	Fran Barbush
Business Interiors by Staples	1000 Springbrooke Blvd, Aston, PA 19014	610-245-2400	610-245-2684	grace.ober@staples.com	Grace Ober
C M Eichenlaub Company	206 Forest Hills Plaza, Pittsburgh, PA 15221	717-514-4421	412-824-7280	sshovel@ptd.net	Shari DeLuca Shovel
COFCO Office Furnishings	2200 N American St, Philadelphia, PA 19133	215-291-4648	267-765-1304	iwaters@cofcogroup.com	Joan Waters
Corporate Facilities Inc.	2129 Chestnut St, Philadelphia, PA 19103	215-279-9999	215-279-9444	scox@cfinj-knoll.com	Steve Cox
Corporate Facilities of New Jersey	2129 Chestnut St, Philadelphia, PA 19103	215-279-9999	215-279-9444	scox@cfinj-knoll.com	Steve Cox
Corporate Facilities of the Lehigh Valley	1042 Hamilton St, Allentown, PA 18101	610-434-7236	610-439-0719	beverley@cfilv-knoll.com	Beverley Kahler
Corporate Facilities of Central PA	2 Market Plaza Way, Ste 2, Mechanicsburg, PA 17055	717-574-8209	717-574-8209	dbesselman@cfi-knoll.com	David Besselman
Corporate Interiors	161 Washington St, Ste 200, Conshohocken, PA 19428	610-631-5400	610-631-2720	nmarshall@corporate-interiors.com	Neil Marshall
Creative Business Interiors	145 Stewart Rd, Wilkes Barrre, PA 18706	570-288-7211	570-970-5817	david.davis@cbiltd.com	David Davis
Delaware School & Office	1609 E Newport Pike, Wilmington, DE 19804	302-996-0652	302-996-0692		
	1			jamie@dsofurniture.com	Jamie Kegerise
Easley & Rivers, Inc.	207 Townsend Drive, Monroeville, PA 15146	412-795-4482	412-795-4254	Bronwyn@easleyandrivers.com	Bronwyn McClure-James
Educational Furniture Solutions	536 N Trooper Rd Norristown, PA 19403	610-630-3995	610-630-3915	joe@efs-llc.com	Joe Donato
Environmental Interiors	5010 Linglestown Rd, Harrisburg, PA 17112	800-366-7913	717-652-2617	dschwan@ei-ofusa.com	Dale Schwan
Franklin Interiors	2740 Smallman St, Ste 600, Pittsburgh, PA 15222-4720	412-255-4058	412-255-4089	pheilman@franklininteriors.com	Paula Heilman
ICI Finishes	806 Silvia St West, Trenton, NJ 08628	609-538-8800	609-406-7978	nancyd@icifurniture.com	Nancy Dudas
Inter Arc Solutions Inc.	598 West Boot Rd, West Chester, PA 19380	610-918-8601	610-918-8602	jmasonbaer@interarcsolutions.com	John Baer
Interior Workplace Solutions	6765 Ambassador Dr, Allentown, PA 18106	610-391-0733	610-391-1155	gclewell@interiorworkplace.com	Gary Clewell
Kershner Office Furniture Inc.	600 Clark Avenue, King of Prussia, PA 19406	610-768-0200	610-768-0700	bruer@kershneroffice.com	Bruer Kershner
Library Interiors	125 Drum Point Rd, Brick, NJ 08723	800-962-5180	732-262-8601	sfife@libraryinteriorsinc.com	Stewart Fife
Mahla Office Furniture	713 Penn Ave, Pittsburgh, PA 15222-3401	412-471-1714	412-471-1721	mahla@verizon.net	Dick Mahla
Office Basics (BF Molz)	One Whittendale Drive, Ste A, Moorestown NJ 08057	800-423-0074	856-797-6800	brianw@officebasics.com	Brian Walsh
Office Environments Inc.	1500 Grundys Lane, Bristol, PA 19007	267-553-1000	267-553-1001	ncross@oeonline.net	Chris Ross
Office Furniture Plus	210 Bridgewater Rd, Ste 1, Aston, PA 19014	610-497-9120	610-497-5598	frank@officefurnitureplus.com	Frank Farmer Jr.
Office Service Company	1009 Tuckerton Ct, Reading, PA 19605	610-926-9850	610-926-9851	tboltz@officeservicecompany.com	Tiffany Bolz
Offix Systems	924 Marcon Blvd Ste 102, Allentown, PA 18109	610-231-2300	610-231-2095	edschuler@offixsystems.com	Ed Schuler
OM Workspace (Office Max)	3001 Frost Rd, Bristol, PA 19007	215-788-1212	215-781-9575	colleenforgash@omworkspace.com	Colleen Forgash
One Point (Corporate Environments)	605 E Broad St, Bethlehem, PA 18018	610-974-7990	610-974-7994	toechsle@ceg-pa.com	Tom Oechsle
One Point Inc.	100 Poplar St, Scranton, PA 18509	570-207-2842	570-207-2844	awelman@opoffice.com	Mandy Welman
Phillips Office Solutions	501 Fulling Mill Rd, Middletown, PA 17057	717-944-0400	717-948-5297	liagnemma@buyphillips.com	Linda Iagnemma
Phoenix Contract	2741 Bel Air Rd, Bethlehem, PA 18017	610-867-7171	610-867-9175	rtr1@rcn.com	Rich Racosky
Premier Office Solutions	601 Davisville Rd, Willow Grove, PA 19090	215-734-2300	215-734-2310	paul@premierofficesolutions.com	Paul Barr
Resource Partnership	600 Clark Avenue, King of Prussia, PA 19406	610-768-7000	610-768-0600	christine@resourcepartnership.net	Christine Barbieri
Royal Business Interiors	1208 E Market St. York, PA 17403	717-845-8775	717-845-6786	rmeyerhoff@royalbusinessint.com	Randy Meyerhoff
Source One Furniture	100 Springdale Rd,A3-310 Cherry Hill, NJ 08003	609-704-7510	609-704-1870	jesse@sourceonefurniture.com	Jesse Domeracki
Spectrum Workplace	1003 W 9th Ave, King of Prussia, PA 19406	610-354-0300	610-354-0370	mgross@spectrumworkplace.com	Mark Gross
Stone Office Interiors	321-327 Pear Street, Scranton, PA 18505	800-827-1477	570-344-1339	tjstone@stoneofficeinc.com	TJ Stone
Supplysource Inc.	415 W 3rd St, Williamsport, PA 17701	570-327-1500	570-327-1244	sidf@supplysourceinc.com	Sid Furst
Total Office Interiors	527 Plymouth Rd Ste 401, Plymouth Meeting, PA 19462	610-828-3808	610-828-3952	charles@tointeriors.com	Charlie Loughery
Transamerican Office Furniture	3800 Main St, Philadelphia, PA 19127	215-482-8550	215-482-3452	vdigiesi@transamfurn.com	Vincent DiGiesi
WB Mason	1435 Melrose Hwy, Pennsauken, NJ 08110	888-495-9650	888-598-1788	kim.kearney@wbmason.com	Kim Kearney
Workscape, Inc.	1900 Lowe St, Pittsburgh, PA 15220	412-920-6300	412-920-7570	design@workscapeinc.com	Lisa Impavido
Workspace LLC	261 N 3rd St, Philadelphia, PA 19106	215-733-9770	215-733-9771	jimb@workspacellc.com	Jim Blessing
Workplace Environments 2000	37 Germantown Pike East, Plymouth Mtg 19462	610-834-9877	610-834-9873	jharper@workplaceenvironments.com	Jean Harper
WS Goff Company Inc.	5104 Oakwood Blvd, Mays Landing, NJ 08330	609-625-5600	609-625-5633	barrygoff@wsgoff.com	J. Barry Goff, Jr.
Xcelerated Concepts LLC	11 Mill St, Ste 1-S, Danville, PA 17821	570-275-6130	570-245-6779	swhelan@xcelerated-concepts.com	Sarah Whelan